



Swan Mill Paper Company is a market leader within the disposable table-top sector, manufacturing a wide range of paper tableware for the foodservice sector.

Reporting to the National Account Controller you will be expected to manage a portfolio of accounts including national distributors and well-known high street end user customers.

The successful candidate will be responsible for delivering agreed revenue and profit targets by optimising opportunities with the existing account base as well developing new opportunities. They will be expected to act as the champion of the customer internally and lead all internal teams and sales processes to maximise the potential.

Driven by a curiosity for the numbers, accuracy and attention to detail are essential traits for success. A desire to operate autonomously whilst balancing this with working as part of a wider sales team is key, as is the ability to form great customer relationships.

Most importantly you must be commercially astute, confident, persuasive and possess excellent communication skills both written and oral. You will need to be well organised and self-motivated in order to manage your time effectively.

In return for your hard work we offer a salary of between £40-£55k basic based on experience; bonus, pension, health care and 25 days paid annual leave . In addition, a car, laptop and mobile phone will be provided for this Head Office based role in Swanley, Kent.

If you would like to be considered for the role, please send your CV with covering letter to include a list of your key achievements to date, your current salary and availability for interview and notice period to Elaine Robertson, Group Human Resources Manager, Swan Mill Paper Co Ltd, Goldsel Road, Swanley BR8 8EU or to [erobertson@swantex.com](mailto:erobertson@swantex.com)

Swan Mill Paper Co Ltd operates an equal opportunities policy to ensure that we do not discriminate on the grounds of gender, marital status, colour, race, religion, ethnic or national origin, age or disability when recruiting people or promoting existing employees.